

BELL LEADERSHIP INSTITUTE

Upcoming Open Enrollment Programs

Develop the Skills That Build Trust

Exceptional leaders create results that last. And lasting results are built on trust. Through Bell Leadership's open-enrollment programs, leaders build practical skills, deepen self-awareness, and develop proven strategies to strengthen teams, relationships, and organizations. Explore our upcoming programs and build the leadership capacity to create a lasting impact.

ADVANCED COMMUNICATION

Master the 7 Skills of Effective Communication

The essential principles and influential tactics to build understanding, strengthen relationships, and drive stronger performance.

- Critical listening skills
- Clear, concise delivery of ideas across audiences
- More confidence and success in managing conflict
- Stronger professional relationships and collaboration
- Productive feedback practices that improve results

OCT 26, 27, & 28, 2027 | $4,995 | **Chapel Hill, NC**

ACHIEVERS™

Great Leadership Starts with Achievers

The foundation for effective leadership that builds self-awareness, discretion, and the ability to lead with purpose.

- Self-awareness of leadership strengths and challenges
- Action steps to build effective leadership patterns
- Communication with impact and influence
- Self-confidence and ability to drive team commitment

FEB 16, 17 & 18, 2027
APR 13, 14 & 15, 2027
JUN 8, 9 & 10, 2027
SEP 14, 15 & 16, 2027
OCT 19, 20 & 21, 2027
NOV 9, 10 & 11, 2027
$5,660 | **Chapel Hill, NC**

PEAK PERFORMANCE & COMPLEX LIVES

Work Smart. Live Smart. Thrive Across the 7 Domains.

Strategies for building the focus, resilience, and balance needed to sustain high performance over time.

Featuring Dr. Bell

- Clarity in goals across work, life, health, and finances
- Awareness of time use and energy anchors
- Tools to sustain peak performance over time
- Personal strategy to guide meaningful growth

MAR 9-10, 2027 | $4,095 | **Chapel Hill**

THE LEADER'S JOB

Maximize Your Impact as a Leader

A practical framework for building alignment, making sound decisions, and leading organizations with greater clarity and direction.

- Clear framework to prioritize, delegate, and lead
- Tools to navigate and master the external environment
- Stronger employee commitment to shared goals
- Greater success in leading change with confidence

OCT 13 & 14, 2027 | $4,095 | **Chapel Hill, NC**

ACHIEVERS II

Lead Like an Achiever, Build Your Influence

The relationship skills and interpersonal insight needed to build trust, strengthen influence, and lead others.

- Greater influence and stronger working relationships
- Deeper insight into personal motivations and ability to predict behaviors
- Fewer miscommunications and misunderstandings
- More consistency in leadership and management approach

APR 7 & 8, 2027 | $4,095 | **Chapel Hill, NC**
Note: Achievers™ is a prerequisite

Now Accepting Applications for

The 2027 Leader's Roundtable

A year-long leadership experience that brings senior leaders together to strengthen their ability to build trust, navigate complex challenges, and lead with greater confidence, clarity, and impact.

JAN 20 & 21
MAR 31 & April 01
MAY 19 & 20
AUG 11 & 12
OCT 6 & 7
DEC 8 & 9

$23,950 | Chapel Hill, NC